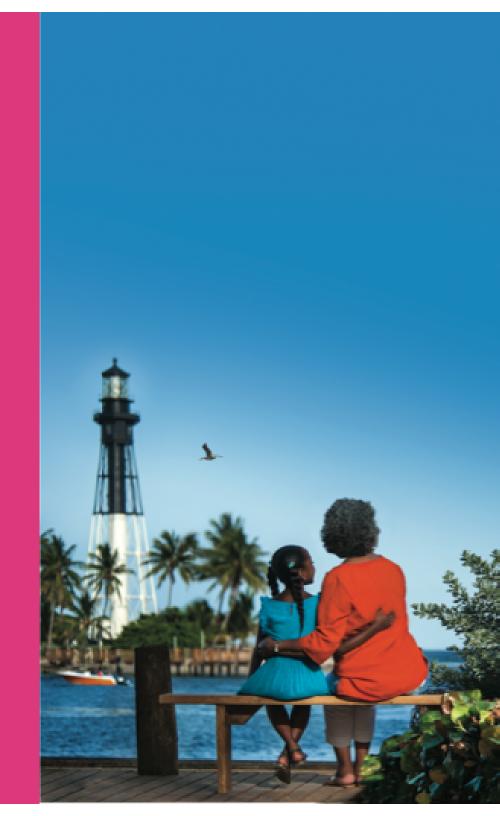


# Benefits

- New 2017 programs
  - International co-op
  - Television co-op
  - Radio co-op
  - Video production package
- Maximize dollars by spending less for more exposure
- Diverse programs reaching all segments
- Rates vary from \$650 to \$6,700
- All rates represent from 27% 81% discounts
- Flexible by design in timing structure, costs and markets
- GFLCVB.STARMARK.COM



# International Programs - United Kingdom



# World Travel Market London Taxi Program

Video in 25 "Hello Sunny" Branded Taxis & Brand inclusion on Taxi Receipts

- Dates: Oct 26 Feb 10, 2017 exact timing dependent upon partners
- Imp: 10,000 passengers/month
- Max Partners: 4
- Net Rate: \$2,000/4-week period
- Value: \$7,500/4-week period
- **Savings**: 73%
- **Deadline**: Sept 15, 2016
- GFLCVB.STARMARK.COM











# Essentially America insert within The Daily Telegraph

## The Daily Telegraph

• Dates: Nov 2016 - "Traveling South"

• Circ: 100,000

Max Partners: 3 share 1/6 formatted page

• Net Rate: \$1,000

• Value: \$3,000

• **Savings**: 67%

• **Deadline**: Sept 15, 2016





# Ultratravel UK withThe Daily Telegraph

• Dates: Nov 14, 2016

• Circ: 500,000

Min/Max Partners: 4 share 1 formatted page

• Net Rate: \$1,875

• Value: \$6,250

• **Savings**: 70%

• **Deadline**: Oct 16, 2016





# International Programs - Germany



# **Discover America Insert - Germany**

- Dates: Apr 2017 May 2017 (Spring 2017)
- Magazines: Bunte, Focus, InStyle
- Circ/Imp: 600,000+ Google Campaign
   2000+ engagements with partner content
   + Expedia Display Ad 3.9 Monthly unique
   visitors
- Min/Max Partners: 3 share 1 formatted page
- **Net Rate**: \$3,000
- Value: \$6,000
- **Savings**: 60%
- **Deadline**: Dec 2, 2016
- GFLCVB.STARMARK.COM





# International Programs - Latin America



## Discover America Insert - Brazil

• **Dates**: Apr 2017 - May 2017 (Spring 2017)

Magazines: Estadao and Viagem

 Circ/Imp: 242,000+ Google 2000+ engagements with partner content + Expedia Display Ad 2.3M monthly unique visitors

• Min/Max Partners: 3 share 1 formatted page

• Net Rate: \$3,000

• **Value**: \$6,000

• **Savings**: 60%

• **Deadline**: Dec 4, 2016





# **Essentially America - Latin America**

• **Dates**: Apr 2017

• Circ: 50,000 - Mexico; 10,000 - Colombia

Min/Max Partners: 3 share 1/6 formatted page

• **Net Rate**: \$750

• Value: \$1,500

• **Savings**: 50%

• **Deadline**: Feb 15, 2017





# Brasilturis Journal Trade Magazine Ad

- Dates: Apr, May, June & July 2017 (Visit Florida Section)
- **Circ**: 15,000 (includes tour operators, travel agencies, executives at domestic & international airlines)
- Min/Max Partners: 3 share 1/6 formatted page

• Net Rate: \$1,000

• Value: \$2,500

• **Savings**: 60%

• **Deadline**: Feb 1, 2017





# Brasil Travel News Consumer Magazine Ad

• Dates: Mar, Apr, May, June & July 2017

• Circ: 45,000

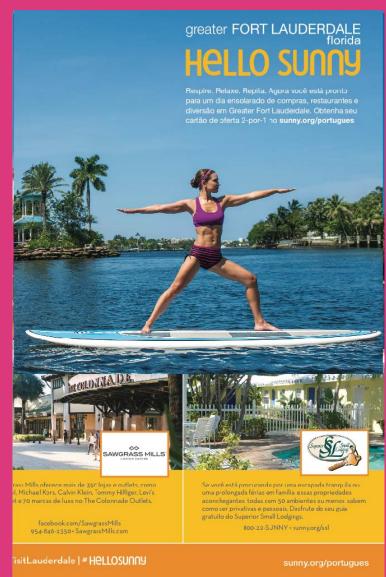
Min/Max Partners: 3 share 1/6 formatted page

• Net Rate: \$1,000 (package cost)

• Value: \$2,500

• **Savings**: 60%

• **Deadline**: Jan 15, 2017





# Ladevi Latin America Trade Magazine Ad

### Distributed to 18 diffferent Spanish-Speaking Countries

- Dates: Apr, May & June 2017
- Can Change out creative each issue if needed Circ: 10,000
- Min/Max Partners: 3 share 1/6 formatted page
- Net Rate: \$650
- Value: \$1,000
- **Savings**: 35%
- **Deadline**: Feb 1, 2017
- GFLCVB.STARMARK.COM





# Mercado & Eventos Trade Magazine Ad

- Dates: Nov 2016 June 2017 & Sept 2017 (9 issues)
- Can Change out creative each issue if needed Circ: 16,600 per issue
- Min/Max Partners: 3 share 1/6 formatted page
- Net Rate: \$2,000
- Value: \$3,000
- **Savings**: 33%
- **Deadline**: Oct 1, 2016
- GFLCVB.STARMARK.COM





# Qual Viagem Consumer Magazine Ad

• Dates: Dec 2016 - June 2017

 Can Change out creative each issue if needed

• Circ: 30,000

Min/Max Partners: 3

• **Net Rate**: \$2,000 (package)

• Value: \$3,000

• **Savings**: 33%

• **Deadline**: Sept 28, 2016





# Report Americas Trade Magazine Ad

- **Dates**: Feb June 2017 (Visit Florida Sections)
- Can Change out creative each issue if needed
- Circ: 17,000
- Min/Max Partners: 3
- Net Rate: \$650 (package)
- Value: \$1,000
- **Savings**: 35%
- **Deadline**: Feb 1, 2017
- GFLCVB.STARMARK.COM





### **Boletin Turistico**

• **Dates**: Feb & May 2017

 Can Change out creative each issue if needed

• Circ: 12,500

• Min/Max Partners: 3

• Net Rate: \$500 (package)

• Value: \$1,000

• **Savings**: 50%

• **Deadline**: December 14, 2016 GFLCVB.STARMARK.COM





# Visit Florida Latin American Vacation Guide

• **Dates**: Jan 2017

• Circ: 30,000

• Min/Max Partners: 3

• Net Rate: \$1000

• Value: \$1,760

• **Deadline**: Dec 14, 2016 GFLCVB.STARMARK.COM





Domestic
Leisure 2016
Co-op
Programs



# Fall / Winter Programs



## **ABC Watch - On Demand Television**

Partner Impressions: 330,500 (10-15% per Partner) Partner: 15 video will be added into the rotation

Markets: New York, Chicago, Boston,
 Dallas and Philadelphia

• **Demo:** AD25-54

• Flight Dates: November 2016, January-February 2017 (2 weeks per Month)

Min #s of partners: 2

Max #s of partners: 4

• **Net Cost:** \$3,000

• Value: \$8,500 (package cost)

• 2016 Results: Average 2016 Completion Rate: 98%

Space & material deadline: September8, 2016

GFLCVB.STARMARK.COM

NEW



Partner: 15 video will be added into the rotation

## **Boston.com Traveler Emails**

### Package of 4

- · Email Blast Dates:
- 1. October 13, 2016 (FAMILY)
- 2. November 10, 2016 (Foodies)
- 3. January 24, 2017 (Millennial)
- 4. February 21, 2017 (Family / Couples)

Distribution: 57,000 (opt in subscribers)

• Min #s of partners: 3

• Max #s of partners: 6

• Net Cost: \$1,500 (package cost)

• Value: \$2,500 (package cost)

2016 Results: Average 2015 CTR 1.09% CTR

- Space & material deadline:
- 1. September 22, 2016
- 2. October 20. 2016
- 3. December 20, 2016
- 4. January 24, 2017

Payment deadline: September 22, 2016 to Starmark

International

GFLCVB.STARMARK.COM



Sea, Sand, Summer, What's not to love? Special offers now through Sept 30th. 2-FOR-1 DEAL

#### PLAN YOUR ESCAPE





Retreat to our oceanfront hotel along the "famed" Hollywood Broadwalk and greet each morning with a spectacular sunrise. Enjoy our tropical seaside pool, unique dining and endless outdoor activities.



Embrace our legendary sunny style with view-inspired questrooms overlooking the Atlantic Ocean and a

#### LIVE BEACH CAMS



Check out 16 real-time views of beaches, Intracoastal waterways, the Everglades, even an underwater

#### SHARE YOUR SUNNY





#### **UPCOMING EVENTS**

June 16 - Aug 27 Moonlight Sea Turtle Walks Fort Lauderdale

> 4th of July Spectacular Fort Lauderdale Beach (Recently named in USA Today's"10 Rest: Fourth the USA ").

American Tennis Association National Championship Fort Lauderdale

Sna Chic Aug 15 - Sept 30

#### DIGITAL MAGAZINE



Videos, local insights and all things Greater Fort Lauderdale. A must-have planning tool designed for vour mobile device.

Greater Fort Lauderdale Convention & Visitors Bureau 101 NE Third Avenue, Suite 100, Fort Lauderdale, FL 33301 Tel: 954-765-4466 • U.S. and Canada: 800-22-SUNNY gflcvb@broward.org

# Chicago Ad Mail

### Package of 3

- Email Blast Dates:
  - 1. November 15, 2016
  - 2. January 17, 2017
  - 3. March 13, 2017
- Min #s of partners: 3
- Max #s of partners: 6
- Net Cost: \$2,000 (package cost)
- Value: \$5,000 (package value)
- Previous Results: 1.03% CTR
- Space & Material deadline:
  - 1. October 18, 2016
  - 2. December 17, 2016
  - 3. February 12, 2017

Payment Due: October 18, 2016 to Starmark International

**GFLCVB.STARMARK.COM** 



Sea, Sand, Summer, What's not to love? Special offers now through Sept 30th. 24508









Hollywood Beach Marriott

Have fun in the sun at our oceanfront boutique hotel featuring a tropical seaside pool and delicious dining. Enjoy direct access to the beach and the world famous Broadwalk. Rates from \$180.

Hyatt Regency Pier Sixty-Six

Two welcome drinks, \$25 Spa66 coupon and complimentary breach shuttle are just a few of the delights available to relax and enjoy for an unforgettable getaway experience.

#### LIVE BEACH CAMS



#### SHARE YOUR SUNNY





Tag your photos with #hellosunny to be featured on Instagram, Facebook, Pinterest and Twitter

#### **UPCOMING EVENTS**

Moonlight Sea Turtle Walks Fort Lauderdale

Fort Lauderdale Beach Today's"10 Best: Fourth of July Fireworks Around the USA.") Association National

Aug 15 - Sept 30 Spa Chic \$99 Spa Treatments Aug 15 - Sept 30

#### DIGITAL MAGAZINE



Videos, local insights and all things Greater Fort Lauderdale. A must-have planning tool designed for your mobile device.

Greater Fort Lauderdale Convention & Visitors Bureau 101 NE Third Avenue, Suite 100, Fort Lauderdale, FL 33301 Tel: 954-765-4466 • U.S. and Canada: 800-22-SUNNY gflcvb@broward.org

### Food & Wine

(in conjunction with South Beach Food & Wine Festival's "Taste of Fort Lauderdale")

The Greater Fort Lauderdale Convention & Visitors Bureau will purchase a 1/2 page vertical advertisement. The advertisement will be positioned on a right-hand page, following by a consecutive right-hand 1/2 page consisting of 3 1/6 page formatted GFL partner ads at a substantial discount.

Circulation: 975,000 - National with 7.7 Million

Readerships

Issue date: January 2017

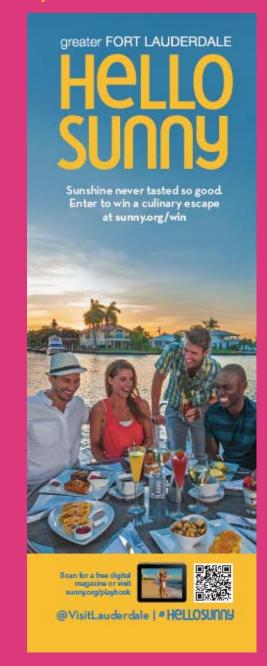
Max # of partners: 3

Net Cost: \$4,000 Value: \$21,000

Space, payment & materials Deadline: October 26, 2016 to Starmark International

GFLCVB.STARMARK.COM

For more information, please contact: MICHAEL FENKELL, DIGITAL DIRECTOR, mfenkell@bluegroupmedia.com, 305.648.3338



# HELLO SUNNY

Check out these Greater Fort Lauderdale events. Day or night, there's always something sunny and yummy going on.



#### Taste Fort Lauderdale Series

FEB 2428

Greater Fort Laudendale's cultury acene will be highlight ad during this insugural edition of the Food Net work & Cooking Chamid's South Beach Wine & Food Fastiva Ipresent ad by FOOD& WINE. Valt acceleration

#### UPCOMING EVENTS

JAN Gart 1416 884

Garth Brooks BBAT Center FEB Andrea Boceli 1415 Hard Rock Live

AR Janet Jackson 9 BB&T Center

FEB ALA Marathon Fort Lauderdale beach APR For

Tortuga Music Festival Fort Lauderdale heach



The Venice of America provides ideal luxury escapes this winter with the Laude data Luse Collection of upscale hotels, resort spas and high-end inventive dining. Visit sunnyorg/luxe

Visit sunny.org/playbook to plan your escape.

@Visit Lauderdale | # HELLOSUNNY

# Travel & Leisure Food & Wine Departures Digital Campaign

**Impressions:** 350,000 per partners (10-15%

SOV)

Targeted: Displayed across T&L, F&W and

Departures across all platforms.

Market: NY DMA, Dallas, Chicago, Boston and

Philadelphia

Flight Date: November 2016 – January 2017 (3

months)

Max # of partners: 3

**Net Cost:** \$3,000

**Value:** \$7,500

**Space, payment & materials Deadline:** 

October 3, 2016 to Starmark International









# Globe Magazine (Boston Globe)

#### **Publication Dates:**

November 13, 2016 Winter Travel

Circulation: 868,200

Min / Min #s of partners: 2

Net Cost: \$1,000

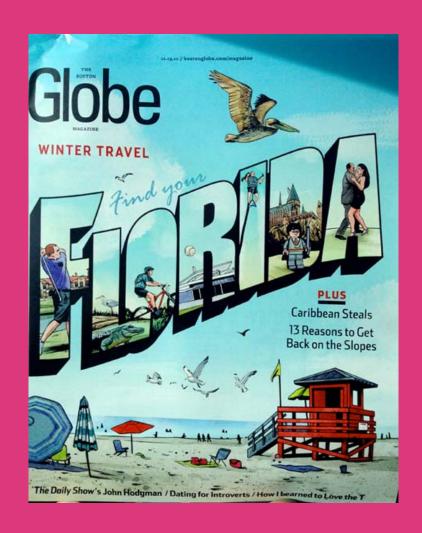
Value: \$2,500

**Unit Size: 1/4 Page FC** 

Space & material deadline: October 7, 2016

Payment deadline: September 22, 2016 to

Starmark International



## **Hulu On Demand Video Winter**



Target Markets: New York, New Jersey, Chicago, Dallas, Boston and Philadelphia. Target can include Hispanic and multicultural.

Partner Impressions: 226,450, 15% SOV

Results: 100% completion rate

Timing: October 2016 – February 2017 (2

Weeks per month)

Max # of partners: 4

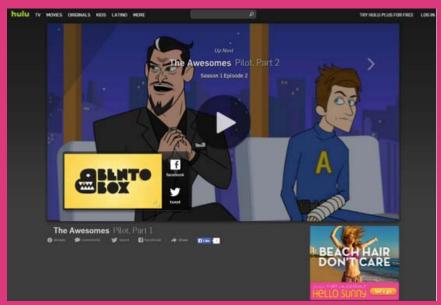
**Net Rate:** \$3,000

**Value:** \$7,500

**Space & Material Deadline:** September 9, 2016

GFLCVB.STARMARK.COM





Partner: 15 video will be added into the rotation

# **New York Times T Magazine**

**Circulation:** 1,274,319 National Sunday

**Issue dates:** 

November 15, 2016 - Winter Travel,

Florida Advertorial Section

March 2017 - Voyages, Florida

**Advertorial Section** 

May 2017 – Summer Travel, Florida

**Advertorial Section** 

Min/Max # of partners: 2

Unit Size: 1/4 page 4c formatted

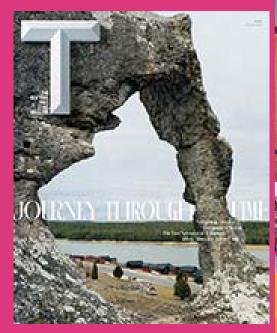
Net Cost: \$6,000 per issue

Value: \$20,000.

**Space, Payment & Materials Deadlines:** 

GFLCVB.STARMARK.COM

September 8, 2016 February 3, 2017 April 3, 2017





# **NYTimes.com** Great Getaways Emails

Distribution: 430,000 opt-in subscribers National

Package of 5

#### Target different audience each broadcast

#### **Blast Dates:**

- 1. November 2, 2016 Foodies (SOBE)
- 2. January 17, 2017 Millennials
- 3. February 9, 2017 Couples
- 4. June 6, 2017 Family, Multigeneration
- 5. July 28, 2017 Vacation like a VIP

Min #s of partners: 3 Max #s of partners: 6

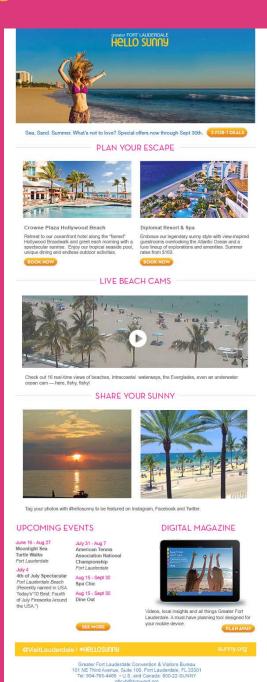
Net Cost: \$6,000 (package cost) Value: \$15,800 (package value)

2016 Results: 0.21% CTR with a 9% open rate

**Space & Materials Deadlines:** 

- 1. October 6, 2016
- 2. December 18, 2016
- 3. January 5, 2017
- 4. May 1, 2017
- 5. June 19, 2017

Payment Due: October 4, 2016 to Starmark International



# 2017 Official Visit Florida Vacation Guide/Magazine

Circulation: 600,000

Issue date: Mid-December 2016

Max # of partners: 6

Unit Size: 1/6 pg. 4c Formatted ad

Net Cost: \$2,721.25

**Value:** \$3,165

Results: GFLCVB has generated

over a 1,000+ leads in previous

years

Space & materials deadline:

September 15, 2016



# Pandora Winter Program

#### **Winter Program Targeting the Northeast/Midwest:**

Winter Markets: New York, Boston, Chicago,

Philadelphia and Dallas. Can target both Hispanic and

General Market Audience.

Pandora is the #1 station in New York, Boston and

Chicago.

Partner Impressions: 582,750 (15% SOV)

Timing: November-February 2017 (2 weeks per

month)

Max # of partners: 4

**Net Cost:** \$3,500

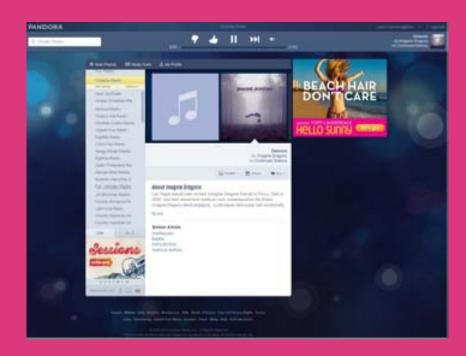
**Value:** \$12,000

Past results: 91% Video completion and 0.55% CTR

Space & Materials Deadlines: Ocotober 10, 2016

Payment Due: October 10, 2016

GFLCVB.STARMARK.COM



Pandora Audio Demo

Pandora Video Demo

Specs: Coop Partners to provide a :15 video and :30 copy, Pandora will produces the audio spot

# Philly.com Travel Emails

### Package of 3

Distribution: 65,000 (opt-in subscribers)

#### **Blast Dates:**

- 1. November 7, 2016 (General Philadelphia Market Audience)
- 2. January 30, 2017 (Millennial AD21-34)
- 3. March 27, 2017 (AD25-54 with HHI \$100K, Family & Couples Professional)

Min #s of partners: 3 Max #s of partners: 6

Net Cost: \$1,500 (package cost) Value: \$3,500 (Package value)

**Previous Results**: 0.61% CTR **Space & Materials Deadlines**:

- 1. October 21, 2016
- 2. December 16, 2016
- 3. February 17, 2017

Payment due: October 21, 2016 to Starmark International

- GFLCVB.STARMARK.COM
- Kelly Bennett: <u>kbennett@philly.com</u>
- P: 215.854.2432



Sea, Sand, Summer, What's not to love? Special offers now through Sept 30th

2-FOR-1 DEALS

#### PLAN YOUR ESCAPE





Hollywood Beach Marriott

Have fun in the sun at our oceanfront boutique hotel featuring a tropical seaside pool and delicious dining. Enjoy direct access to the beach and the world famous Broadwalk. Rates from \$180.

Hyatt Regency Pier Sixty-Six

Two welcome drinks, \$25 Spa66 coupon and complimentary breach shuttle are just a few of the delights available to relax and enjoy for an unforgettable getaway experience.

ВОО

#### LIVE BEACH CAMS



Check out 16 real-time views of beaches, intracoastal waterways, the Everglades, even an underwate ocean cam — here, fishy, fishyl

#### SHARE YOUR SUNNY





Tag your photos with #hellosunny to be featured on Instagram, Facebook, Pinterest and Twitter

#### UPCOMING EVENTS

June 16 - Aug 27 Moonlight Sea Turtle Walks

July 4
4th of July Spectacular
Fort Lauderdale Beach
(Recently named in USA
Today's\*10 Best: Fourth
of July Fireworks Around

July 31 - Aug 7 American Tennis Association National Championship

Aug 15 - Sept 30 Spa Chic \$99 Spa Treatments

Aug 15 - Sept 30 Dine Out \$36 Three Course Dinners



DIGITAL MAGAZINE

Videos, local insights and all things Greater Fort Lauderdale. A must-have planning tool designed for your mobile device.

PLANAW

@VisitLauderdale | #HELLOSUNN9

Seninyasa

Greater Fort Lauderdale Convention & Visitors Bureau 101 NE Third Avenue, Suite 100, Fort Lauderdale, FL 33301 Tel: 954-765-4466 • U.S. and Canada: 800-22-SUNNY gflovb@broward.org

#### NEW

# **Spot XChange**

SPOTX

Target Markets: New York, Chicago, Boston,

Philadelphia, Dallas

**Impressions:** 1,040,816, partners to receive 25%

impressions

Timing: November 2016- February 2017 (2 weeks

per month)

Max # of partners: 4

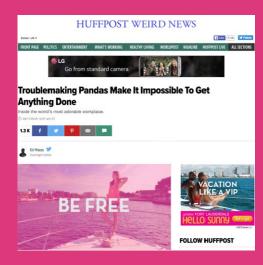
2016 Results: 89% Video Completion Rate (CVR)

**Net Rate:** \$2,500

Value: \$6,800

Space & Material Deadline: October 3, 2016

GFLCVB.STARMARK.COM





Partner: 15 video will be added into the rotation

# Spotify On Demand Radio Winter

**Launch Date:** November 2016 – March 2017 (2 weeks per month)

Winter Program Targeting the Northeast/Midwest:

Winter Markets: New York, Boston, Chicago, Philadelphia and Dallas

Impressions: 351,853 (15% Share of Voice)

Max # of partners: 4

**Net Cost:** \$3,500

Value: \$12,000

Past results: 100% Video completion and 0.10%

**CTR** 

Space & Materials Deadlines: Ocotober 10, 2016

Payment Due: October 10, 2016

GFLCVB.STARMARK.COM





Partner: 15 video/spot will be added into the rotation

### Travel & Leisure

The Greater Fort Lauderdale Convention & Visitors Bureau will purchase a 1/2 page vertical advertisement. The advertisement will be positioned on a right-hand page, following by a consecutive right-hand 1/2 page consisting of 3 1/6 page formatted GFL partner ads at a substantial discount.

Circulation: 975,000 - National with 6.6 Million

Readerships

Issue date: December 2016– Florida Signature Editorial

Unit

Min/Max # of partners: 3

Unit Size: 1/6 pg. formatted

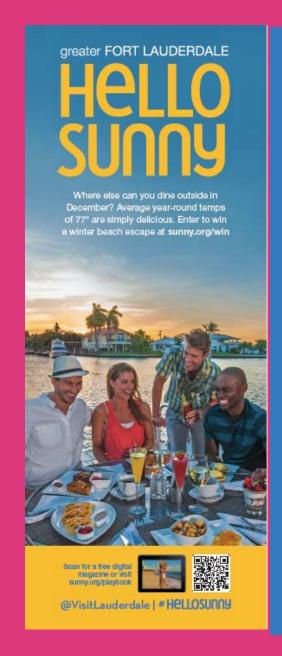
Net Cost: \$4,000 Value: \$10,000

#### **Partner Benefits:**

T+L Check-In Listing

T+L EXPLORER: online and in-book Reader Service

Space & Materials Deadline: September 15, 2016 to Starmark International GFLCVB.STARMARK.COM



# HELLO SUNNY

Check out these Greater Fort Lauderdale events. Day or night, there's always something sunny going on.



Warm up to the sights and sounds of the world-famous Seminole Hard Rock Winterfest Boat Parade, Dec 12th, when 100 vessels cruise down the Intracoastal Waterway lighting up the right sley. Visit winterfestparade.com for details.



Ring in the New Year with Billy Joel, December 31st New Year's Eve at BB&T Center. For Tickets, visit Scientmaster.com or call 1-800-745-3000



Greater Fort L auderdaleis culinary acene will be highlighted during the inaugural edition of the Taste Fort Lauderdale Series, Feb 24-28 at the Food Network & Cooking Channel South Beach Wire & Food Festival presented by FOOD & WINE Vait and select.com

Visit sunny.org/playbook to plan your escape.

@VisitLauderdale | # Hellosunny



# **Triple Lift**

Triple lift offers native advertising to reach the most qualified audience at scale across contextually relevant placements. Program provides the opportunity to build in social sharing functionality with analytics to track shares and social reach

**Launch Date:** November 2016 – March 2017 (2 weeks per month)

Impressions: 500,000 (15% Share of Voice)

**Winter Program Targeting the Northeast/Midwest:** 

Winter Markets: New York, Boston, Chicago,

Philadelphia and Dallas

Max # of partners: 4

Net Cost: \$3,500

**Value:** \$7,500

2016 results: 0.17% CTR with a 2.64% Mouse Hover

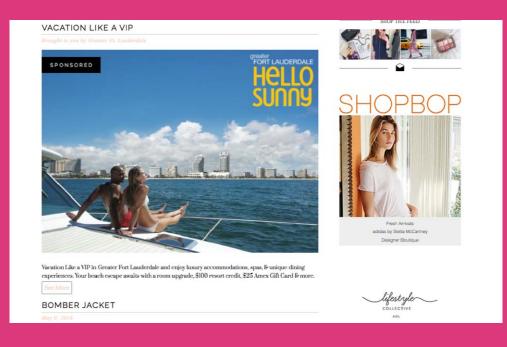
rate.

**Space & Materials Deadlines: October 10, 2016** 

Payment Due: October 10, 2016

**GFLCVB.STARMARK.COM** 





# **Toronto Star Traveler Emails**

### Package of 3

**Distribution:** 60,000 (opt-in subscribers)

**Email Blast Dates:** 

1. October 5, 2016 - Family

2. November 10, 2016 - Foodie

3. January 12, 2017 - Millennials

Min #s of partners: 3

Max #s of partners: 6

Net Cost: \$1,500 (package cost)

Value: \$3,450 (package cost)

2016 Results: 1.24% CTR with a 40% open

rate

### **Space & Materials Deadlines:**

1. September, 15, 2016

2. October 10, 2016

3. December 14, 2016

**GFLCVB.STARMARK.COM** 



Sea. Sand. Summer. What's not to love? Special offers now through Sept 30th.

### PLAN YOUR ESCAPE





Retreat to our oceanfront hotel along the "famed" follywood Broadwalk and greet each morning with a tacular sunrise. Enjoy our tropical seaside pool. unique dining and endless outdoor activities



Embrace our legendary sunny style with view guestrooms overlooking the Atlantic Ocean and a luxe lineup of explorations and amenities. Summer rates from \$169

### LIVE BEACH CAMS



ocean cam - here, fishy, fishy!

### SHARE YOUR SUNNY





Tag your photos with #hellosunny to be featured on Instagram, Facebook and Twitte

### **UPCOMING EVENTS**

June 16 - Aug 27 Moonlight Sea Turtle Walks Fort Lauderdale

4th of July Spectacular Fort Lauderdale Beach (Recently named in USA Today's"10 Best: Fourth of July Fireworks Around American Tennis Association National Championship

### DIGITAL MAGAZINE



Videos, local insights and all things Greater Fort Lauderdale. A must-have planning tool designed for

Greater Fort Lauderdale Convention & Visitors Bureau 101 NE Third Avenue, Suite 100, Fort Lauderdale, FL 33301 Tel: 954-765-4466 \* U.S. and Canada: 800-22-SUNNY gflcvb@brovard.org

# Your Travel Insider Email/Advertorial

**Distribution:** 500,000

Package of 4

### Dates:

October 12, 2016 - FL Beaches
January 16, 2017 - FL Beaches
May 4, 2017 - Family Travel
August 14, 2017 - Family, Foodie, Spa

Min/Max # of partners: 4

Net Cost: \$2,800 (Package cost)

Value: \$6,000

**2016 Results:** 1.32 avg CTR

Space and payment deadline: September 26, 2016

### Material deadline:

1. October 6, 2016

2. December 18, 2016

3. April 13, 2017

4. July 13, 2017

**GFLCVB.STARMARK.COM** 

Erin McDonnell: erin@mcdonnellmedia.com

917-589-7533 cell



Partners will receive exposure in special edition advertorials, Facebook audience program, offers listed on deals page and ROS video

# Spring/Summer Programs



# **AAA Living South**

- Circulation: 300,000 AAA households in Florida, Georgia (South)
- Issue Date: May/June 2017 Visit Florida section
- Max # of partners: 6
- Net Rate: \$3,500
- Value: \$5,950
- 2016 Results: 2,636 leads to date
- **Deadline**: Feb 13, 2017 GFLCVB.STARMARK.COM
- meisman@aaasouth.com
- 813-289-5931



## **Bridal Guide**

• Circulation: 134,376 (Nationally to 100% total circulation)

• Issue Date: March/April 2017 within the Honeymoon & Destination Wedding Guide

### **Digital Components:**

- Inclusion in VISIT FLORIDA Co-op slide show (1 full page/slide per Partner includeing photo, caption and link) optimized for mobile - 4 months
- Travel Resources link on bridalquide.com 2 months
- VISIT FLORIDA Co-op Slideshow featured in Bridal Guide's Travel Concierge
- VISIT FLORIDA Co-op Slideshow promoted in Newsletter sent to 50k opt-in recipients
- Social Media Promotions. Promotions of VISIT FLORIDA Co-op Slideshow on Bridal Guide's Facebook & Twitter pages
- Min Partners: 2 ; Max Partners: 3
- Net Cost: \$3,125
- Value: \$8,443
- **Deadline**: Nov 4, 2016 GFLCVB.STARMARK.COM







A tropical sanctuary offering concemporary comfort. upscale, warm and stylish in appeal. The ideal location for ceremonies and receptions.

> 4000 South Ocean Drive Hollywood, FL 33019 954-454-4334 - cuhollywoodbreeth.com



# Ready to exchange

Our Ambassador of Bliss can answer your questions and help with your destination planning needs.

Simply email AmbassadorOfBliss@broward.org.or. visit sunny.org/weddings

@VisitLauderdale | #HELLOSUNN9

For a free vacation playbook call 800-22-SUNNY

# **Budget Travel "Deal** Alert" Email

### Package of 4

• Email Blast Dates: April 18, 2017 July 12, 2017 Aug 15, 2017

Sept 13, 2017

• **Dist**: 325,000 (opt-in subscribers East of the Mississippi)

• Each email broadcast can have a different target audience.

• Min Partners: 3; Max Partners: 6

Net Rate: \$1,800 (package cost)

• Value: \$5,500

• **Savings**: 67%

• 2016 CTR: 7.81%

• **Deadline**: March 20, 2017 June 12, 2016 July 15, 2016 Aug 13, 2016 GFLCVB.STARMARK.COM









Hollywood Beach Marriott

Have fun in the sun at our oceanfront boutique hotel featuring a tropical seaside pool and delicious dining. Eniov direct access to the beach and the world ious Broadwalk, Rates from \$180.

Two welcome drinks, \$25 Spa66 coupon and complimentary breach shuttle are just a few of the delights available to relax and enjoy for an unforgettable getaway experience

### LIVE BEACH CAMS



### SHARE YOUR SUNNY





Tag your photos with #hellosunny to be featured on Instagram, Facebook, Pinterest and Twitter

### **UPCOMING EVENTS**

Moonlight Sea Turtle Walks Fort Lauderdale

4th of July Spectacular Fort Lauderdale Beach (Recently named in USA Today's"10 Best: Fourth of July Fireworks Around Association National Championship Fort Lauderdale

Aug 15 - Sept 30 Aug 15 - Sept 30 Dine Out \$36 Three Course Dinners

### DIGITAL MAGAZINE



Videos, local insights and all things Greater Fort your mobile device.

Greater Fort Lauderdale Convention & Visitors Bureau 101 NE Third Avenue, Suite 100, Fort Lauderdale, FL 33301 Tel: 954-765-4466 + U.S. and Canada: 800-22-SUNNY gflev/c@broward.org



# **Hulu On Demand Video Summer**

**Target Markets:** New York, New Jersey, Chicago, Dallas, Florida drive markets, Miami-Ft. Lauderdale. Target can include Hispanic and multi-cultural.

Partner Impressions: 226,450, 15%

SOV

Results: 100% completion rate

Timing: June - September 2017 (2

Weeks per month)

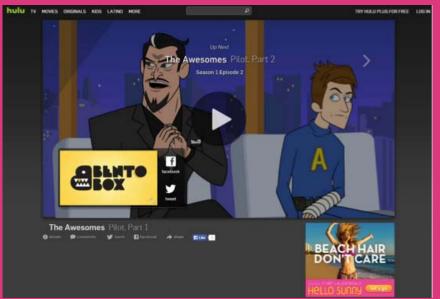
Max # of partners: 4

**Net Rate:** \$3,000

Value: \$7,500

• **Deadline**: April 10, 2017 GFLCVB.STARMARK.COM





Partner: 15 video will be added into the rotation

# Interfuse Visit Florida In-State Insert & Digital

Markets: Wall Street Journal (FL editions), Fort Lauderdale Sun Sentinel, Miami Herald, Palm Beach Post, Ft Myers News Press, Naples News, Tallahassee Democrat, Florida Times Union (Jacksonville), Orlando Sentinel, Tampa Tribune, Atlanta Journal Constitution

### **Issue Dates:**

April 17, 2017 June 5, 2017

**Circ/Imp**: 500,000/250,000 per partners <u>Digital: Geo-target Summer markets</u>

Size: 6 partners share 1/6 formatted page

Net Rate: \$2,500

Value: \$5,000

Savings: 50%

Deadline: Feb 13, 2017

April 10, 2017

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# Pandora Summer Program

- Summer Program Targeting the Northeast/Midwest:
- Winter Markets: New York, Chicago, Dallas, Florida Drive markets, Miami-Ft. Lauderdale.
   Can target both Hispanic and General Market Audience.
- Pandora is the #1 station in New York,
   Boston and Chicago.
- Partner Impressions: 582,750 (15% SOV)
- **Timing:** June September 2017 (2 weeks per month)
- Net Rate: \$3,500
- Value: \$12,000
- **Savings**: 70%
- 2016 Results: 0.55% CTR, 91% Video Completions
- **Deadline**: October 10, 2016 GFLCVB.STARMARK.COM



### Pandora Audio Demo

### Pandora Video Demo

Specs: Coop Partners to provide a :15 video and :30 copy, Pandora will produces the audio spot

# **Spotify On Demand Radio-Summer**

- Launch Date: June September 2017 (2 weeks per month)
- Winter Program Targeting the Northeast/Midwest:
- Winter Markets: New York, Boston, Chicago, Philadelphia and Dallas
- Impressions: 351,853 (15% Share of Voice)
- Max # of partners: 4
- Net Cost: \$3,500
- Value: \$12,000
- **Savings**: 70%
- 2016 Results: 0.10% CTR, 100% Video Completions
- **Deadline**: April 10, 2017 GFLCVB.STARMARK.COM





Partner: 15 video/spot will be added into the rotation

# SPOTX



# **Spot XChange**

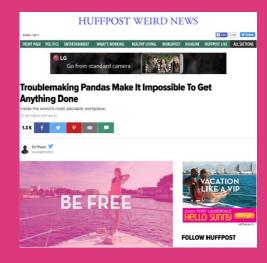
- Target Markets: New York, Chicago, Dallas and Florida (Tampa, Orlando, Miami-Ft. Lauderdale, WPB)
- **Impressions:** 1,040,816, partners to receive 25% impressions
- **Timing:** June September 2017 (2 weeks per month)
- Max # of partners: 4
- 2016 Results: 89% Video Completion Rate (CVR)

• Net Rate: \$2,500

• Value: \$6,800

Space & Material Deadline: April 3, 2017

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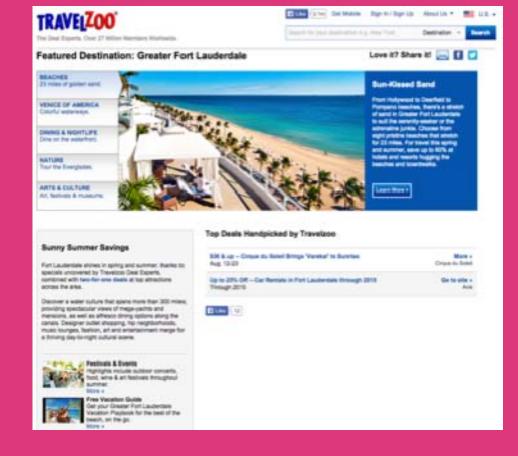


Partner: 15 video will be added into the rotation

# TravelZoo Digital Program

- GFL will purchase one Featured Destination program and is offering 8-10 hotel partners participation at a special incentive rate for a single Top 20 newsletter to 1.5MM subscribers with the hotel offer featured. A Travelzoo sales person will work with the hotel partners directly to reserve space and submit the offer. (The special rate is only available to coop partners if GFL purchases a Featured Destination page.)
- Distribution:
- Coop Partners access the Travelzoo Top 20
- 1.5MM opt-in subscribers—US
- Website placement for 1 week in Florida Hotels Section
- 2,500 guaranteed additional clicks to the deal
- Website placement for 1+ week on Fort Lauderdale Destination page
- 1,500,000 Impressions and 55,000 Click Throughs in 2015 .36% CTR
- Dates: April-July 2017
- Net Cost: \$6.700

• Value: \$10,000



Space: & material: 2 week prior to launch

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# Trip Advisor Shared Banner Rotation

**Total impressions:** 2,913,935

Timing: June – July 2017

Partners will be included in:

• Shared banner rotation, 300x250 160x600, 300x600.

 Exclusive 1 month sponsorship on all Florida destination tourism overview pages 300 x 250 fixed position

Net Cost: \$3,500 Value: \$10,000

Space, Material and Payment deadline: March

15, 2017

Visit gflcvb.starmark.com to reserve space, access invoice, and upload your materials.

**Specifications:** Up to 25 words of copy, offer ("from \$XX rate is recommended), tracking code, click thru URL, 1 horizontal image (high res)

**Space, Material and Payment deadline**: March 15, 2017

**GFLCVB.STARMARK.COM** 

# greater FORT LAUDERDALE HELLOSUN19

vid 2-for-1 deals beach cam pix more info









Lauderdale By-The-Sea view pix



Sonesta Fort Lauderdale Beach



Superior Small Lodgings

# Radio 2016 Co-op Programs



# Radio Program

- Market: New York DMA, Long Island, New Jersey
- **Flights Dates:** First Quarter 2017 (Mid-January-February 2017)
- Estimated Impressions: 3MM Per Partner
- Net Cost: \$5,000 \$10,000 per Partner based on the customized packages above.
- Value: \$50,000
- Potential Station Selection: WHTZ-FM,
   WWPR-FM, WLTW-FM, WFAN-FM, WWFS-FM,
   WCBS-FM
- WKTU, FM
- Daypart Distribution: AM Drive 25%, Midday Drive 25%, PM Drive 25%,
- Evenings and Weekends 25%
- Contact: <u>kgindlesperger@starmark.com</u>





Partner Packages offered:

Option 1: 10 Tagline on Hello Sunny: 30

Option 2: 30 spots that rotate with Hello Sunny

# TV/Video 2016 Co-Op Programs



# **Television Program**

- Market: Boston, Chicago, and New York
- Flights Dates: First Quarter 2017 (Exact date TBD)
- Estimated Impressions: 3MM Per Partner
- **Net Cost:** \$10K-15,000 per Partner, customized packages per partner.
- **Value:** \$20K-\$25,000 per partner
- Program Samples: Today Show, Good Morning America, Jeopardy, Ellen, Jimmy Fallon, CBS This Morning, CBS Sunday Morning, The View, The Talk, Wheel of Fortune, Entertainment Tonight, Prime where available
- Available package Per Market: Partners will receive either a :05 tagline, snipe or a % of their
- :15 spot rotated into the schedule
- Space Reservation Date: 11/15/2016 Contact: kgindlesperger@starmark.com

















